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Message Text

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43
ACTION EB-07

INFO OCT-01 AF-06 ARA-10 EUR-12 ISO-00 AGR-10 CEA-01

CIAE-00 COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-02 AID-05 CIEP-02 SS-15

STR-04 TAR-01 TRSE-00 USIA-15 PRS-01 SP-02 FEAE-00

OMB-01 OIC-02 IO-10 /134 W
---------- 033102
R 281654Z OCT 75
FM AMEMBASSY LONDON
TO SECSTATE WASHDC 5920
INFO AMEMBASSY NAIROBI
AMEMBASSY BRASILIA
AMCONSUL RIO DE JANEIRO
AMCONSUL SAO PAULO

UNCLAS LONDON 16450

E.O. LL652: N/A
TAGS: OCON, ETRD, EAGR, UK
SUBJECT: COFFEE -- PRESS REPORTS ON IACO MEETING

REF: LONDON 15690

1. DURING THE PAST WEEK, THE FINANCIAL TIMES (FT) CARRIED TWO ITEMS, DATE-LINED NAIROBI, CONCERNING OCTOBER 22 INTER-AFRICAN COFFEE ORGANIZATION (IACO) MEETING. THESE MAY BE INDICATIVE OF THE NEGOTIATING STANCE AFRICAN COFFEE PRODUCERS WILL TAKE AT FORTH-COMING INTERNATIONAL COFFEE AGREEMENT (ICA) NEGO-TIATIONS, IN LONDON NOVEMBER 3-2L.
2. ACCORDING TO OCTOBER 24 FT, CHARLES BANNY, IACO SECRETARY GENERAL, TOLD PRESS THAT THE NAIROBI MEETING HAD BEEN USED TO DEVELOP A STRATEGY FOR THE NEGOTIATIONS. WHILE REFUSING TO PROVIDE DETAILS, HE NOTED THAT THE TWO ELEMENTS OF THE AFRICAN POSI-
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TION WOULD BE: (A) BIGGER SHARE OF THE WORLD MARKET

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FOR AFRICA IN THE NEW ICA, AND (B) INCREASED PRICES
(FT SAID AFRIAANS FELT PRICES STILL TOO LOW DESPITE
POST FROST INCREASES).

3. IN AN EARLIER (OCTOBER 22) ARTICLE, FT QUOTED
IACO CHAIRMAN, TANZANIAN AGRICULTURAL MINISTER
J. J. MUNGAI TO EFFECT THAT IACO MEMBERS CONSTITUTE
LARGEST SINGLE PRODUCER UNIT, AND "MUST USE (THIS
FACT) TO ENHANCE OUR BARGAINING POWER TO OBTAIN
REMUNERATIVE PRICES FOR AFRICA'S COFFEE GROWERS".
ARTICLE POINTED OUT IACO NOW SUPPLIES 36 PER CENT
OF MARKET. REPORTEDLY, MUNGAI SAID THAT WHILE AFRICA
IS NOT SEEKING TO REPLACE BRAZIL, IT IS ASKING FOR
AN EQUITABLE MARKET SHARING AND BELIEVES THAT THE
QUOTA SYSTEM SHOULD REFLECT ACTUAL PRODUCTION TRENDS.
HE SPOKE AGAINST "PAPER QUOTAS" AND NOTED THAT A
FLEXIBLE QUOTA SYSTEM RESPONSIVE TO PRODUCTION TRENDS,
ACTUAL EXPORTS AND STOCK AVAILABILITIES WAS NEEDED.
HE THOUGHT "THE BEST BASIS FOR MARKET SHARING IS
CONSIDERATION OF EXPORTER'S BEST PERFORMANCE IN THE
MOST RECENT PERIOD".

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Automatic Decaptioning: X
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Draft Date: 28 OCT 1975
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Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Drafter: n/a
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